

LOGISTICS REPORTING

HELLO WORLD

MANUFACTURING

JULY 2016

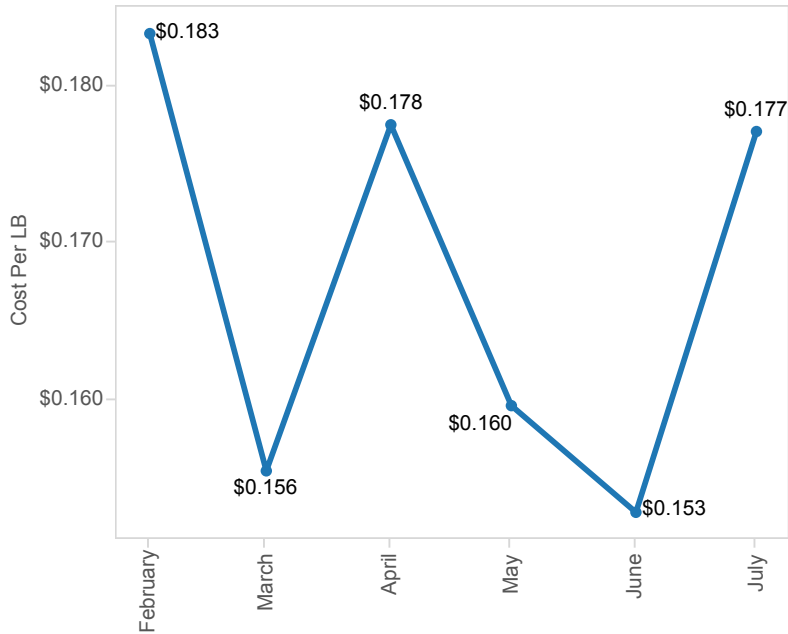


Hello World Manufacturing Payment and Shipping Activity

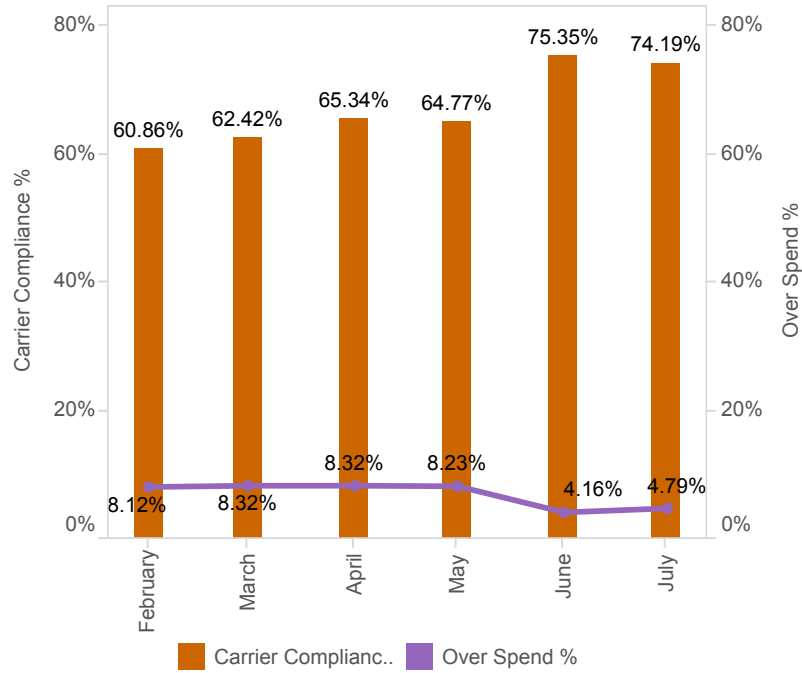
Month of Month	mode	Loads Paid	Funded Amount	Loads Shipped	Amount Charged
January	AIR FREIGHT	46	\$66,904	57	\$76,581
	COURIER	9	\$1,600	5	\$1,368
	LTL	406	\$115,982	441	\$126,526
	OCEAN FREIGHT	42	\$88,353	28	\$77,219
	PARCEL/SMALL PACK	587	\$61,159	667	\$77,069
	TRUCKLOAD	328	\$423,830	401	\$562,404
	Total	1,418	\$757,828	1,599	\$921,169
February	AIR FREIGHT	35	\$51,023	51	\$81,100
	COURIER	4	\$1,240		
	LTL	442	\$125,702	488	\$126,032
	OCEAN FREIGHT	21	\$77,153	37	\$88,609
	PARCEL/SMALL PACK	676	\$90,617	775	\$83,018
	TRUCKLOAD	370	\$517,303	419	\$600,379
	Total	1,548	\$863,038	1,770	\$979,138
March	AIR FREIGHT	61	\$83,949	71	\$136,306
	COURIER	1	\$128	1	\$300
	LTL	495	\$137,142	485	\$127,038
	OCEAN FREIGHT	31	\$64,185	37	\$63,110
	PARCEL/SMALL PACK	832	\$100,874	742	\$73,566
	TRUCKLOAD	421	\$658,602	407	\$593,612
	Total	1,841	\$1,044,879	1,743	\$993,930
April	AIR FREIGHT	68	\$143,372	37	\$85,873
	COURIER	1	\$300		
	LTL	427	\$101,636	363	\$95,828
	OCEAN FREIGHT	44	\$86,987	35	\$66,924
	PARCEL/SMALL PACK	609	\$49,221	681	\$58,804
	TRUCKLOAD	315	\$417,883	369	\$524,961
	Total	1,464	\$799,400	1,485	\$832,391
May	AIR FREIGHT	37	\$71,419	40	\$49,611
	COURIER			6	\$1,275
	LTL	352	\$95,338	426	\$110,328
	OCEAN FREIGHT	28	\$62,002	30	\$59,796
	PARCEL/SMALL PACK	718	\$51,470	641	\$44,661
	TRUCKLOAD	343	\$482,489	337	\$465,208
	Total	1,478	\$762,718	1,480	\$730,879
June	AIR FREIGHT	48	\$55,205	41	\$37,507
	COURIER	8	\$2,110	8	\$2,985
	LTL	507	\$134,570	417	\$120,262
	OCEAN FREIGHT	44	\$86,355	34	\$78,227
	PARCEL/SMALL PACK	629	\$56,308	623	\$76,668
	TRUCKLOAD	402	\$568,894	327	\$485,685
	Total	1,638	\$903,441	1,450	\$801,335
July	AIR FREIGHT	25	\$19,536	27	\$42,467
	COURIER	7	\$2,315	8	\$2,035
	LTL	341	\$97,141	363	\$108,580
	OCEAN FREIGHT	31	\$65,551	31	\$63,446
	PARCEL/SMALL PACK	560	\$85,970	176	\$36,175
	TRUCKLOAD	277	\$376,971	269	\$366,823
	Total	1,241	\$647,485	874	\$619,527
Grand Total		10,628	\$5,778,788	10,401	\$5,878,368

Hello World Manufacturing LTL Summary

Sunset LTL 6 Month \$ / LB



Sunset LTL 6 Month Compliance



Annual LTL Comparisons

		Loads	Total \$ Per LB	Y/Y \$/lb Difference	Freight + Fuel Charge	Low Cost Price	Addtl Cost	Carrier Compliance %
2016	January	406	\$0.15	-17%	\$112,653	\$105,886	6,766	71.18%
	February	442	\$0.18	-9%	\$122,622	\$113,411	9,212	60.86%
	March	495	\$0.16	-18%	\$133,412	\$123,168	10,244	62.42%
	April	427	\$0.18	-1%	\$98,948	\$91,345	7,603	65.34%
	May	352	\$0.16	-9%	\$93,697	\$86,573	7,124	64.77%
	June	507	\$0.15	-17%	\$132,005	\$126,735	5,270	75.35%
	July	341	\$0.18	-9%	\$95,604	\$91,235	4,369	74.19%
	Total		2,970	\$0.16	-14%	\$788,940	\$738,352	50,588
2015	January	456	\$0.18		\$149,630	\$135,828	13,802	57.46%
	February	554	\$0.20		\$155,597	\$144,923	10,674	65.52%
	March	446	\$0.19		\$132,259	\$123,308	8,951	67.71%
	April	659	\$0.18		\$199,060	\$183,930	15,130	71.62%
	May	442	\$0.17		\$124,628	\$113,951	10,678	67.42%
	June	522	\$0.18		\$167,923	\$159,728	8,195	73.18%
	July	600	\$0.20		\$175,455	\$165,133	10,322	72.83%
	August	489	\$0.21		\$151,071	\$142,105	8,966	73.01%
	September	733	\$0.20		\$194,223	\$179,829	14,395	65.08%
	October	520	\$0.20		\$137,687	\$130,749	6,938	65.58%
	November	585	\$0.19		\$158,502	\$152,096	6,407	68.38%
	December	497	\$0.17		\$139,676	\$135,235	4,441	76.46%
	Total		6,503	\$0.19		\$1,885,712	\$1,766,814	118,899

Hello World Manufacturing 2016 Freight Payment by Week

Year of Processdate	Month of Processdate	Day of Processdate	Freight Charge	Fuel Charge	Other Charge	Total Charge	
2016	January	January 6, 2016	\$131,796.34	\$13,159.63	\$30,656.24	\$175,612.20	
		January 13, 2016	\$124,286.67	\$15,732.67	\$14,574.04	\$154,593.38	
		January 20, 2016	\$123,354.51	\$16,360.54	\$39,876.64	\$179,591.68	
		January 27, 2016	\$195,843.27	\$18,190.75	\$33,996.89	\$248,030.90	
		Average	\$143,820.20	\$15,860.90	\$29,775.95	\$189,457.04	
	February	February 3, 2016	\$185,194.68	\$20,550.87	\$38,048.15	\$243,793.69	
		February 10, 2016	\$176,120.66	\$19,444.47	\$32,905.34	\$228,470.47	
		February 17, 2016	\$171,273.21	\$13,259.62	\$38,292.82	\$222,825.65	
		February 24, 2016	\$137,360.55	\$13,969.25	\$16,618.41	\$167,948.20	
		Average	\$167,487.28	\$16,806.05	\$31,466.18	\$215,759.50	
	March	March 2, 2016	\$226,324.17	\$21,259.77	\$45,300.16	\$292,884.09	
		March 9, 2016	\$158,965.38	\$14,632.60	\$30,548.13	\$204,146.10	
		March 16, 2016	\$148,154.75	\$9,842.26	\$31,959.83	\$189,956.84	
		March 23, 2016	\$141,752.47	\$13,715.80	\$21,659.23	\$177,127.50	
		March 30, 2016	\$150,876.80	\$14,491.75	\$15,395.92	\$180,764.47	
		Average	\$165,214.71	\$14,788.44	\$28,972.65	\$208,975.80	
	April	April 6, 2016	\$240,272.84	\$17,841.29	\$64,633.92	\$322,748.03	
		April 13, 2016	\$156,427.65	\$15,091.33	\$43,631.86	\$215,150.83	
		April 20, 2016	\$120,550.57	\$9,522.38	\$10,677.43	\$140,750.36	
		April 27, 2016	\$105,738.63	\$6,197.42	\$8,814.24	\$120,750.29	
		Average	\$155,747.42	\$12,163.11	\$31,939.36	\$199,849.88	
	May	May 4, 2016	\$226,489.48	\$20,312.83	\$67,573.24	\$314,375.54	
		May 11, 2016	\$79,335.05	\$7,527.42	\$18,599.23	\$105,461.70	
		May 18, 2016	\$172,206.52	\$14,295.93	\$26,790.67	\$213,303.12	
		May 25, 2016	\$102,338.24	\$13,080.32	\$14,158.83	\$129,577.39	
		Average	\$145,092.32	\$13,804.13	\$31,780.49	\$190,679.44	
	June	June 1, 2016	\$163,753.76	\$18,874.24	\$19,529.98	\$202,157.96	
		June 8, 2016	\$129,784.26	\$13,980.31	\$33,604.11	\$177,368.66	
		June 15, 2016	\$110,665.33	\$11,376.08	\$6,770.96	\$128,812.36	
		June 22, 2016	\$124,002.39	\$13,300.49	\$22,403.49	\$159,637.57	
		June 29, 2016	\$177,794.98	\$24,227.09	\$33,454.56	\$235,464.83	
		Average	\$141,200.14	\$16,351.64	\$23,152.62	\$180,688.28	
	July	July 6, 2016	\$135,411.13	\$13,027.27	\$17,565.39	\$165,954.38	
		July 13, 2016	\$100,465.63	\$14,224.43	\$24,844.52	\$139,509.26	
		July 20, 2016	\$111,181.81	\$7,265.98	\$13,343.44	\$131,791.23	
		July 27, 2016	\$162,533.49	\$21,111.24	\$26,584.96	\$210,229.69	
		Average	\$127,398.02	\$13,907.23	\$20,584.58	\$161,871.14	
	Total			\$149,675.17	\$14,862.20	\$28,093.75	\$192,626.28

Hello World Manufacturing 2016 LTL Carrier Performance Summary

Carrier		January 2016	February 2016	March 2016	April 2016	May 2016	June 2016	July 2016	Grand Total
B & H FREIGHT LINE INC.	Number of Records	11	18	16	17	19	23	21	125
	Ontime %	81.82%	100.00%	100.00%	100.00%	100.00%	86.96%	85.71%	93.60%
	Claims	1	0	0	0	0	0	0	1
	Claim Value	\$679	\$0	\$0	\$0	\$0	\$0	\$0	\$679
CENTRAL TRANSPORT	Number of Records	19	14	10	4	6	2		55
	Ontime %	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%		100.00%
	Claims	0		0		0			0
	Claim Value	\$0		\$0		\$0			\$0
CON-WAY FREIGHT	Number of Records	107	104	123	75	79	66	66	620
	Ontime %	95.33%	98.08%	100.00%	98.67%	100.00%	98.48%	98.48%	98.39%
	Claims	4	0	0	2	0	0	1	7
	Claim Value	\$776	\$0	\$0	\$415	\$0	\$0	\$314	\$1,504
CRH TRANSPORTATION, INC.	Number of Records	1							1
	Ontime %	100.00%							100.00%
	Claims								
	Claim Value								
DAYTON FREIGHT LINES, INC.	Number of Records				1	2			3
	Ontime %				100.00%	100.00%			100.00%
	Claims				0	0			0
	Claim Value				\$0	\$0			\$0
ESTES EXPRESS LINES	Number of Records	1	31	55	36	48	43	15	229
	Ontime %	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	93.33%	99.56%
	Claims		0	0	0	0	0	0	0
	Claim Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0
FEDEX FREIGHT	Number of Records	72	116	100	83	112	114	125	722
	Ontime %	100.00%	100.00%	100.00%	100.00%	97.32%	99.12%	98.40%	99.17%
	Claims	0	0	0	0	0	0	0	0
	Claim Value	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
FEDEX FREIGHT ECONOMY	Number of Records			2		1	2	1	6
	Ontime %			100.00%		100.00%	100.00%	100.00%	100.00%
	Claims			0		0			0
	Claim Value			\$0		\$0			\$0
FEDEX FREIGHT PRIORITY	Number of Records	16	13	9	7	11	10	12	78
	Ontime %	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	Claims	0	0	0	0	0	0	0	0
	Claim Value	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
HOLLAND	Number of Records	87	71	58	56	58	62	58	450
	Ontime %	97.70%	95.77%	100.00%	100.00%	98.28%	96.77%	96.55%	97.78%
	Claims	0	0	0	0	1	0	0	1
	Claim Value	\$0	\$0	\$0	\$0	\$290	\$0	\$0	\$290
OLD DOMINION FREIGHT LINES	Number of Records	43	58	51	38	35	49	49	323
	Ontime %	100.00%	96.55%	96.08%	97.37%	91.43%	100.00%	95.92%	96.90%
	Claims	1	0	0	0	0	0	0	1
	Claim Value	\$289	\$0	\$0	\$0	\$0	\$0	\$0	\$289
R + L CARRIERS	Number of Records		1						1

Hello World Manufacturing 2016 LTL Carrier Performance Summary

Carrier		January 2016	February 2016	March 2016	April 2016	May 2016	June 2016	July 2016	Grand Total
R + L CARRIERS	Ontime %		100.00%						100.00%
	Claims		0						0
	Claim Value		\$0						\$0
SOUTHEASTERN FREIGHT LINES	Number of Records	1	2	3	1	1	1		9
	Ontime %	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%		100.00%
	Claims								
UPS / UPS SCS DALLAS	Number of Records	8	2	4	4	1	2		21
	Ontime %	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%		100.00%
	Claims								
UPS FREIGHT	Number of Records	10	7	9	4	9	4	4	47
	Ontime %	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	Claims	1	0	1	0	0	0	0	2
WARD TRUCKING	Number of Records	12	5	1					18
	Ontime %	100.00%	100.00%	100.00%					100.00%
	Claims								
Wilson Trucking	Number of Records		3	1		36	10		50
	Ontime %		100.00%	100.00%		100.00%	100.00%		100.00%
	Claims						0		0
WILSON TRUCKING CORPORATION	Number of Records	39	35	40	35	5	26	11	191
	Ontime %	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	Claims				0	0			0
XPO LOGISTICS CNWY	Number of Records	2							2
	Ontime %	100.00%							100.00%
	Claims								
YRC	Number of Records	7	7	2	2	1	2	1	22
	Ontime %	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	Claims	0	0				0		0
Grand Total	Number of Records	436	487	484	363	424	416	363	2,973
	Ontime %	97.94%	98.56%	99.59%	99.45%	98.35%	98.32%	96.97%	98.49%
	Claims	7	0	1	2	1	0	1	12
	Claim Value	\$2,153	\$0	\$819	\$415	\$290	\$0	\$314	\$3,991

Hello World Manufacturing Truckload and Courier Shipments

TruckLoad and Courier Summary

			Hello World Manufacturing					SUNSET TRANSPORTATION					
			Loads	Total Charge	Cost Per Mile	Miles	Y/Y CPM Difference	Loads	Total Charge	Cost Per Mile	Miles	Y/Y CPM Difference	
2016	January	COURIER	9	\$1,600	\$1.28	1,251	-57.54%						-100.00%
		TRUCKLOAD	66	\$111,887	\$3.38	32,588	2.59%	262	\$311,942	\$2.58	120,753	-2.07%	
	February	COURIER	4	\$1,240	\$2.34	414	-35.91%						-100.00%
		TRUCKLOAD	83	\$156,814	\$3.37	43,917	-1.16%	287	\$360,489	\$2.39	150,820	-3.12%	
	March	COURIER	1	\$128			-52.10%						-100.00%
		TRUCKLOAD	118	\$257,939	\$3.02	75,569	-4.86%	303	\$400,662	\$2.40	166,844	-4.83%	
	April	COURIER	1	\$300	\$1.90	158	-41.67%						-100.00%
		TRUCKLOAD	73	\$150,138	\$3.17	44,375	-5.21%	242	\$267,745	\$2.48	107,984	-6.05%	
	May	COURIER					-52.63%						-100.00%
		TRUCKLOAD	68	\$135,180	\$3.71	33,590	-2.59%	275	\$347,309	\$2.38	145,782	-7.00%	
	June	COURIER	6	\$1,200	\$1.27	948	-51.87%	2	\$910	\$1.96	465	-86.23%	
		TRUCKLOAD	76	\$168,705	\$3.30	51,020	-3.19%	326	\$400,189	\$2.44	164,086	-6.92%	
	July	COURIER					-56.93%	7	\$2,315	\$1.45	1,600	-84.32%	
		TRUCKLOAD	46	\$94,262	\$3.68	25,496	-1.25%	231	\$282,709	\$2.35	120,332	-7.66%	
	Total			551	\$1,079,393	\$3.29	309,326	10.70%	2,083	\$2,574,404	\$2.43	1,060,745	-6.77%
	2015	January	COURIER	24	\$26,293	\$3.01	8,565	0.00%	7	\$3,177	\$2.18	1,455	0.00%
			TRUCKLOAD	145	\$80,728	\$3.29	21,383	0.00%	248	\$353,703	\$2.64	134,085	0.00%
		February	COURIER	44	\$21,384	\$2.63	7,015	0.00%	2	\$350	\$2.87	122	0.00%
			TRUCKLOAD	168	\$130,964	\$3.54	35,146	0.00%	285	\$366,050	\$2.50	145,154	0.00%
		March	COURIER	68	\$31,043	\$1.91	12,033	0.00%	3	\$1,300	\$9.15	142	0.00%
TRUCKLOAD			151	\$147,408	\$3.44	40,194	0.00%	264	\$365,318	\$2.62	139,206	0.00%	
April		COURIER	125	\$62,573	\$1.90	32,860	0.00%					0.00%	
		TRUCKLOAD	167	\$161,820	\$3.38	40,983	0.00%	304	\$428,480	\$2.74	156,221	0.00%	
May		COURIER	86	\$58,414	\$2.19	26,707	0.00%					0.00%	
		TRUCKLOAD	153	\$135,320	\$3.44	35,868	0.00%	282	\$374,979	\$2.67	140,239	0.00%	
June		COURIER	64	\$32,752	\$2.45	12,010	0.00%					0.00%	
		TRUCKLOAD	175	\$133,256	\$3.51	35,182	0.00%	216	\$319,401	\$2.61	122,543	0.00%	
July		COURIER	49	\$21,781	\$1.66	13,158	0.00%	1	\$300	\$7.50	40	0.00%	
		TRUCKLOAD	155	\$141,306	\$3.32	38,164	0.00%	251	\$359,820	\$2.67	134,701	0.00%	
September		COURIER	68	\$31,344	\$2.04	14,751	0.00%					0.00%	
		TRUCKLOAD	160	\$195,341	\$3.12	57,764	0.00%	306	\$397,932	\$2.47	161,183	0.00%	
October		COURIER	45	\$8,005	\$1.49	5,081	0.00%					0.00%	
		TRUCKLOAD	108	\$174,717	\$3.09	49,273	0.00%	264	\$352,847	\$2.51	140,834	0.00%	
November		COURIER	25	\$5,455	\$1.59	3,263	0.00%					0.00%	
		TRUCKLOAD	120	\$220,777	\$2.92	63,167	0.00%	208	\$268,218	\$2.61	102,575	0.00%	
December	COURIER	25	\$3,750	\$1.08	3,195	0.00%					0.00%		
	TRUCKLOAD	120	\$205,655	\$3.39	58,531	0.00%	337	\$410,809	\$2.57	159,674	0.00%		
Total			2,545	\$2,289,123	\$2.97	699,501	0.00%	3,213	\$4,324,145	\$2.60	1,658,484	0.00%	

Hello World Manufacturing Ocean and Air Freight Summary

Air and Ocean Two Year Summary

			Hello World Manufacturing					SUNSET TRANSPORTATION					
			Loads	Total Charge	Total Weight	Total \$ Per LB	Y/Y \$/lb Difference	Loads	Total Charge	Total Weight	Total \$ Per LB	Y/Y \$/lb Difference	
2016	January	AIR FREIGHT	20	\$3,798	1,726	\$1.73	37%	26	\$63,106	42,988	\$1.47	-42%	
		OCEAN FREIGHT	27	\$66,573	437,083	\$0.14	4%	15	\$21,780	56,565	\$0.39	-21%	
	February	AIR FREIGHT	8	\$1,177	507	\$1.92	45%	27	\$49,847	73,230	\$0.68	-50%	
		OCEAN FREIGHT	12	\$58,536	590,562	\$0.10	133%	9	\$18,616	31,238	\$0.60	287%	
	March	AIR FREIGHT	23	\$2,907	1,178	\$2.25	40%	38	\$81,042	27,411	\$2.96	156%	
		OCEAN FREIGHT	21	\$42,478	333,890	\$0.12	2%	10	\$21,707	68,270	\$0.32	-13%	
	April	AIR FREIGHT	20	\$9,322	9,707	\$0.95	-34%	48	\$134,050	55,089	\$2.43	69%	
		OCEAN FREIGHT	8	\$29,607	244,517	\$0.11	-5%	36	\$57,380	183,881	\$0.31	-35%	
	May	AIR FREIGHT	16	\$7,801	279	\$3.17	58%	21	\$63,618	23,776	\$2.68	103%	
		OCEAN FREIGHT	11	\$37,208	304,786	\$0.12	-12%	17	\$24,794	169,231	\$0.15	-44%	
	June	AIR FREIGHT	23	\$8,276	1,954	\$1.19	-48%	25	\$46,929	22,413	\$2.09	12%	
		OCEAN FREIGHT	15	\$53,165	483,697	\$0.11	1%	29	\$33,189	159,110	\$0.21	31%	
	July	AIR FREIGHT	13	\$1,844	105	\$3.30	98%	12	\$17,692	8,781	\$2.01	40%	
		OCEAN FREIGHT	14	\$37,647	331,376	\$0.11	-24%	17	\$27,904	72,724	\$0.38	15%	
	Total			231	\$360,340	2,741,368	\$0.12	-20%	330	\$661,654	994,707	\$0.67	34%
	2015	January	AIR FREIGHT	14	\$54,903	43,552	\$1.26		4	\$9,197	3,635	\$2.53	
			OCEAN FREIGHT	42	\$85,197	589,411	\$0.13		15	\$31,552	64,840	\$0.49	
		February	AIR FREIGHT	12	\$33,483	25,087	\$1.32		8	\$14,734	10,846	\$1.36	
OCEAN FREIGHT			20	\$32,712	520,164	\$0.04		6	\$12,329	79,983	\$0.15		
March		AIR FREIGHT	36	\$26,031	15,209	\$1.61		13	\$18,366	15,912	\$1.15		
		OCEAN FREIGHT	47	\$125,560	840,042	\$0.12		19	\$39,209	106,691	\$0.37		
April		AIR FREIGHT	35	\$16,418	11,277	\$1.43		17	\$39,119	27,159	\$1.44		
		OCEAN FREIGHT	40	\$121,226	973,236	\$0.12		17	\$23,696	49,525	\$0.48		
May		AIR FREIGHT	24	\$19,076	9,262	\$2.01		12	\$13,144	9,986	\$1.32		
		OCEAN FREIGHT	31	\$70,886	518,725	\$0.13		18	\$43,226	165,644	\$0.26		
June		AIR FREIGHT	18	\$11,233	4,525	\$2.29		12	\$50,730	27,048	\$1.88		
		OCEAN FREIGHT	19	\$68,645	587,495	\$0.11		9	\$24,495	153,590	\$0.16		
July		AIR FREIGHT	22	\$14,753	7,257	\$1.67		17	\$32,143	22,343	\$1.44		
		OCEAN FREIGHT	19	\$57,851	386,899	\$0.15		16	\$32,396	97,194	\$0.33		
August		AIR FREIGHT	28	\$19,567	11,040	\$1.45		12	\$17,456	9,617	\$1.82		
		OCEAN FREIGHT	13	\$29,184	233,633	\$0.12		11	\$26,766	87,874	\$0.30		
September		AIR FREIGHT	22	\$10,517	4,848	\$1.75		22	\$31,295	14,871	\$2.10		
		OCEAN FREIGHT	21	\$57,106	468,410	\$0.12		14	\$31,699	144,187	\$0.22		
October		AIR FREIGHT	11	\$1,735	323	\$1.94		16	\$46,037	20,978	\$2.19		
		OCEAN FREIGHT	16	\$30,529	194,672	\$0.14		8	\$13,067	43,862	\$0.30		
November		AIR FREIGHT	24	\$5,305	1,237	\$2.30		22	\$47,855	30,022	\$1.59		
		OCEAN FREIGHT	14	\$27,776	218,826	\$0.12		6	\$5,757	5,455	\$1.06		
December		AIR FREIGHT	34	\$30,640	21,088	\$1.35		8	\$10,912	6,947	\$1.57		
		OCEAN FREIGHT	20	\$32,497	204,836	\$0.13		14	\$27,106	93,141	\$0.29		
Total			582	\$982,830	5,891,055	\$0.15		316	\$642,287	1,291,350	\$0.50		

Hello World Manufacturing Parcel Shipments

			Loads	Total Charge	Total Weight	Total \$ Per LB	Y/Y \$/lb Difference
2016	January	PARCEL/SMALL PACK	587	\$61,159	23,790	\$2.37	36.78%
	February	PARCEL/SMALL PACK	676	\$90,617	30,551	\$2.77	29.70%
	March	PARCEL/SMALL PACK	832	\$100,874	34,620	\$2.60	14.75%
	April	PARCEL/SMALL PACK	609	\$49,221	22,671	\$1.98	-15.67%
	May	PARCEL/SMALL PACK	718	\$51,470	20,444	\$2.27	-6.32%
	June	PARCEL/SMALL PACK	629	\$56,308	24,504	\$2.23	15.81%
	July	PARCEL/SMALL PACK	560	\$85,970	33,865	\$2.52	31.51%
	Total			4,611	\$495,619	190,446	\$2.43
2015	January	PARCEL/SMALL PACK	615	\$33,017	16,814	\$1.74	
	February	PARCEL/SMALL PACK	1,059	\$79,560	34,479	\$2.13	
	March	PARCEL/SMALL PACK	1,126	\$70,640	27,821	\$2.27	
	April	PARCEL/SMALL PACK	1,071	\$73,666	28,797	\$2.35	
	May	PARCEL/SMALL PACK	855	\$60,499	22,535	\$2.43	
	June	PARCEL/SMALL PACK	686	\$46,807	22,212	\$1.93	
	July	PARCEL/SMALL PACK	927	\$69,784	33,692	\$1.91	
	August	PARCEL/SMALL PACK	748	\$71,549	38,445	\$1.70	
	September	PARCEL/SMALL PACK	904	\$78,987	35,286	\$2.05	
	October	PARCEL/SMALL PACK	677	\$94,057	37,889	\$2.37	
	November	PARCEL/SMALL PACK	810	\$62,333	31,298	\$1.88	
	December	PARCEL/SMALL PACK	666	\$72,572	40,604	\$1.70	
	Total			10,144	\$813,472	369,872	\$2.03